Greening of the Heartland

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Green Power Market in 12 States of the Great Lakes Midwest

Least De-Regulated Region of US

Untapped Potential for Renewables

Emerging Green Power Market

- 40 Utility Green Options Mostly Wind
- Predominantly Public Power Programs
- Getting to Green in 3 De-Regulated States

Least De-Regulated US Region

Steady Coal, Fading Nukes, New Gas Plants

Retail Competition Only in 3 of 12 States Illinois, Michigan & Ohio

Electric Rates Down Across Region in First 5 Years of Electric Restructuring

Midwest Electric Rate Changes 1996 to 2002

Average Electric Rates/kWh – Year to Date December 1996 & 2001 Not Adjusted for Inflation

J	96 01 %	96 01 %	96 01 %
East North Central:	Residential	Commercial	Industrial
Illinois	10.3 7.8 -24.3	8.0 6.2 -22.5	5.2 4.1 -21.2
Indiana	6.8 6.3 - 7.4	5.9 5.6 - 5.1	3.9 3.8 - 2.6
Michigan	8.5 8.2 - 3.5	7.9 7.6 - 3.8	5.1 5.2 2.0
Ohio	8.6 7.6 -11.6	7.7 7.5 - 2.6	4.2 4.6 9.5
Wisconsin	6.9 7.6 10.1	5.7 6.1 7.0	3.7 4.2 13.5
West North Central:			
• Iowa	8.2 7.7 - 6.1	6.5 6.3 - 3.1	3.9 3.8 - 2.6
Kansas	7.9 7.0 -11.4	6.7 5.9 -11.9	4.7 4.6 - 2.1
Minnesota	7.1 7.1 0.0	6.1 5.2 -14.8	4.3 4.7 9.3
Missouri	7.1 6.0 -15.5	6.0 5.2 -13.3	4.4 4.1 - 6.8
Nebraska	6.3 5.5 -12.7	5.5 5.0 - 9.1	3.7 3.6 - 2.7
 North Dakota 	6.2 5.8 - 6.5	6.1 5.5 - 9.8	4.4 3.8 -13.6
 South Dakota 	7.0 6.8 - 2.9	6.6 6.1 - 7.6	4.5 4.3 - 4.4

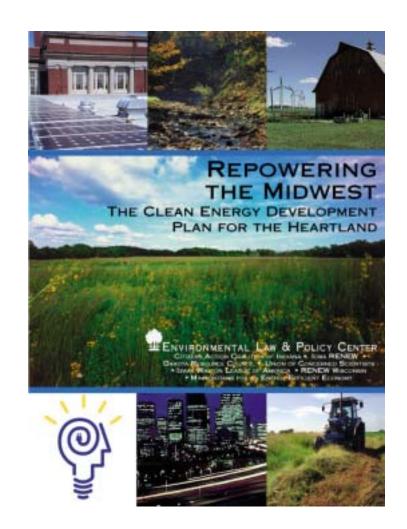
Source: PennFuture, Electricity Competition: Story Behind the Headlines, August 2002

Repowering the Midwest

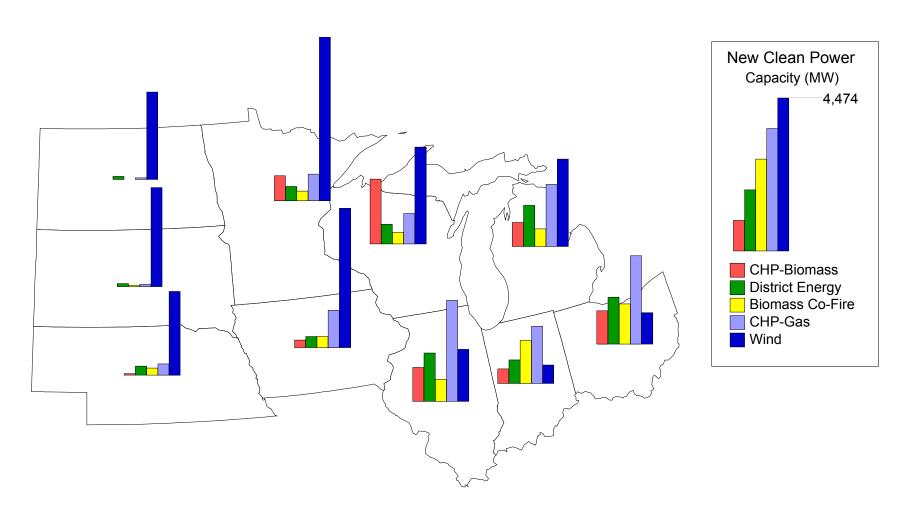
Environmental Law & Policy Center www.repowermidwest.org

The Clean Energy Development Plan:

- Aggressively implements the newest as well as "tried and true" energy efficiency technologies.
- Develops and implements renewable energy technologies, including wind, biomass and solar power, so that they provide 8% of the region's electricity generation by 2010 and 22% by 2020.
- Develops and implements efficient natural gas uses in appropriate locations, especially combined heat and power (CHP), district energy systems and fuel cells, so that they provide 10% of the region's electricity generation by 2010, and 25% by 2020.
- Retires selected older, less-efficient and highly polluting coal plants.
- Applies sustainable development strategies to aggressively link environmental improvement policies to economic development.



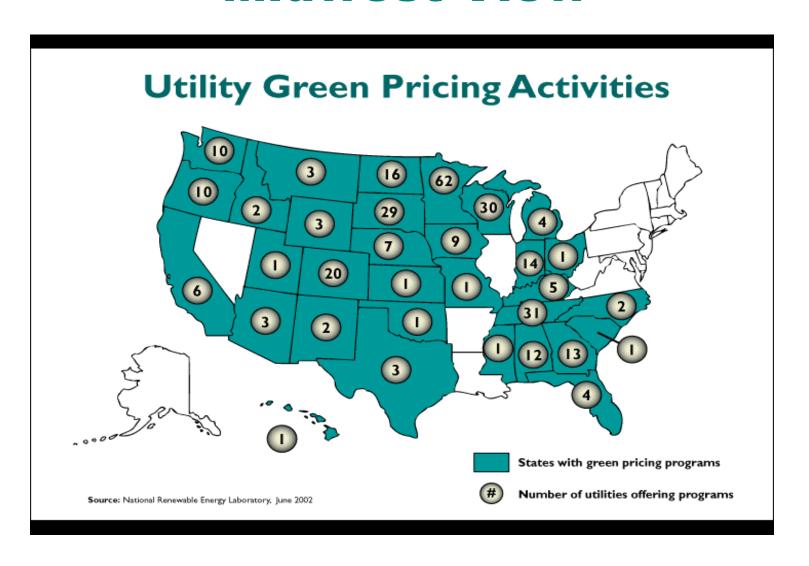
State by State Potential for Clean Energy in *Repowering the Midwest*



Emerging Green Power Market in the Midwest

- > 40 Utility Green Offerings in 168 Utilities Wisconsin & Minnesota > 50% of Utilities
- > Predominantly Public Power & Wind Power
- Getting to Green in the Region's3 De-Regulated States:Illinois, Michigan & Ohio

EREN Green Power Network's Midwest View



40 Green Pricing Programs in 168 Midwest Utilities

Green Pricing Program by Utility Type

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Ea	st North Central:	Investor	Municipal	Rural Co-op	Total Utilities
•	Illinois	-	-	-	-
•	Indiana	2	-	2	14
•	Michigan	1	2	1	9
•	Ohio	-	1	-	1
•	Wisconsin	5	2	-	30
W	est North Central:				
•	lowa	1	2	6	9
•	Kansas	1	-	-	1
•	Minnesota	3	3	3	9
•	Missouri	1	-	-	1
•	Nebraska	-	5	-	1
•	North Dakota	-	-	2	16
•	South Dakota	-	1	1	29
To	otals:	14	17	15	168

Midwest Wind Powers Green

	Green Pricing Programs by Renewable Energy Type						
Ea	st North Central:	Wind	Biomass	Solar	Hydro	Other	Programs
•	Illinois	-	-	-	-	-	-
•	Indiana	1	3	1	-	1	4
•	Michigan	2	1	1	1	1	4
•	Ohio	-	-	1	1	-	1
•	Wisconsin	5	4	1	2	-	7
W	est North Central:						
•	lowa	3	1	-	-	-	4
•	Kansas	1	-	-	-	-	1
•	Minnesota	9	-	-	-	-	9
•	Missouri	1	-	-	-	-	1
•	Nebraska	4	2	-	-	1	5
•	North Dakota	2	-	-	-	-	2
•	South Dakota	2	2	-	-	-	2
To	otals:	30	13	4	4	3	40

Source: EREN Green Power Network

Getting to Green: Illinois

Green Power on the Way:

- 1st Wind Farm Feeds Exelon & Chicago
- Chicago Sets 20% Renewable Portfolio
- Green Power Standard: (ELPC, CUB)
 New Renewables Only: 2/3 Wind & Solar
- 5 MW Goal for Solar in Chicago by 2005

Getting to Green: Michigan

Green Power Startups:

- Building on 4 Green Offerings:
 DTE, Consumers, Traverse City, Lansing
- Green Power Exchange MIPPA <www.greenpowerx.com>
- NextEnergy: Fuel Cells & Renewables
- PSC Renewable Energy Program

Getting to Green: Ohio

Green Power Flowing Soon:

- NOPEC/Green Mountain Energy (GME)
 Muni Aggregation New Solar & Wind
- Ohio Green e Standard Set
- Wind Power Likely: Muni Utilities & GME
- Green Energy Ohio (GEO) Promoting Green Power/New Solar & Wind

Greening the Heartland

Conclusions:

- ☐ Green Power has yet to reach <u>most</u> Midwest Investor-Owned Electric Utility Consumers
 - despite Public Power offerings
- □ Transmission Access and/or New Incentives needed to develop Green Generators
- Region's 3 De-Regulated States moving towards Retail Choices for Green Power – may become models for IOUs in 9 Regulated States